

Selected Assignments:

Since 1990, Wald Realty Advisors has accumulated broad experience covering office, industrial, retail, multi-family, condominium, mini-storage, motels, marina and harbor facilities, oil and gas fields, schools, gas stations, auto care, single-family tract, golf and other specialty properties.

Representative Clients:

Wells Fargo Bank	Bank of America	Mitsui Real Estate Sales
Kilroy Realty	City of Redondo Beach	BreitBurn Energy
Prudential Realty Group	Union Bank of California	Pioneer Bakery
LA Unified School District	First Bank	GE Capital

Representative Assignments:

Atlantis Townhomes – Rocklin, California (First Bank)

- ❖ Direct marketing of Note and 1st Trust Deed on an incomplete 52 unit condominium project, including analysis of strategies to recover loan proceeds.

Pioneer Bakery Mixed-Use Condominiums – Venice, California (Pioneer Bakery Company)

- ❖ Development of 70 condominiums over retail & restaurant space on 1.25 acres in the coastal zone, including feasibility, design, entitlement, direct marketing and sale as a ready-to-build project.

Mitsui Portfolio – Southern California (Mitsui Real Estate Sales)

- ❖ Portfolio advisory and transaction management of office, industrial, retail and regional mall properties, including over 125 lease transactions.

Wells Fargo Bank OREO – Southern California (Wells Fargo Bank)

- ❖ Asset and disposition management of over 1 million square feet in 19 retail, office, industrial, mini-storage, multi-family and condominium properties.

National Bank of Long Beach OREO – Southern California (National Bank of Long Beach)

- ❖ Asset and disposition management of 11 retail, office, industrial, business park, multi-family, condominium, and single-family tract properties, including shell & core construction and leasing.

Westside Media Center – West Los Angeles, California (Kilroy Realty Corporation)

- ❖ Development of 380,000 square foot Class ‘A’ office and studio complex development, including acquisition, planning, design, entitlement and Phase 1 construction management.

Heritage Crossing – Santa Fe Springs & Gardena, California (BreitBurn Energy)

- ❖ 50-acre multi-site operating oil and gas portfolio, including acquisition, strategic planning, environmental remediation, entitlement, ongoing industrial development, direct marketing and sales.

Redondo Beach Harbor – Redondo Beach, California (City of Redondo Beach)

- ❖ Strategic planning, entitlement, acquisition, leasing, and financing as Harbor Area development manager, including development of two new major restaurants.

Playa Pacifica Apartments – Hermosa Beach, California (Private Lender)

- ❖ 285-unit apartment building loan workout and restructuring through bankruptcy for private lender.